

11 April 2008

Dear customer,

This week we were recognized by Cisco with the “Global Distributor of the Year” and “Multi-Theatre Partner of the Year” awards, among several others. The “Multi-Theatre Partner of the Year Award” is an extraordinary honor considering Cisco has never awarded this to a distributor.

We want to extend our sincere gratitude to our loyal customers and partners who helped us achieve this distinction with Cisco. Without our customers and partners—and the value they see in our Company and our programs, this would not have been possible.

These awards mark a key milestone in our relationship with Cisco, who recognizes the strength of our global operation and solutions program infrastructure. When we received the awards, Cisco cited the following key reasons for our nomination:

- Innovative programs such as OneVoice and OneDefense
- Commitment to growth
- Commitment to emerging markets
- Leadership in developing the SMB market
- Integrity and accountability in our business relationships
- Improved productivity of our reseller customers.

Winning awards is fun, but it is even more fun to walk the halls of an event and have customers tell me over and over again how their relationship with Westcon Group has helped them grow their company and improve their profitability. We take great pride in the strong relationships we enjoy with our customers.

For those of you who aren't customers of Westcon Group, please take a moment to learn more about why we are Cisco's “Multi-Theatre Partner of the Year” and the value we could bring to your own organization by clicking [here](#).

Sincerely,

Tom Dolan
President and CEO
Westcon Group, Inc.